Weatherspoon & Williams LLC

General Supply Contractors

Weatherspoon & Williams
Heavy Highway Presentation

Pictured: Monopipe Overhead Sign Structure

Corporate Office
1264 Stanford Court
Coraopolis, PA 15108
412-999-9531

Warehouse Facility
102 W. Pike St.
Houston, PA 15342
724-416-3036

www.wwllcprocurement.com

Weatherspoon and Williams, LLC believes in and practices a "quality at the source" philosophy to ensure all products and services meet or exceed our customer requirements at competitive pricing. As individuals, we must always follow existing procedures and policies and assure we do it right the first time, every time. As a team, we must strive to wisely improve our products and processes for the future. Weatherspoon and Williams, LLC recognizes the value of robust quality systems. Our philosophy is one of constant improvement and emphasizing quality at the source mentality. Innovation and independent thinking are encouraged, resulting in enhancements to the process, service, and product quality.

Weatherspoon and Williams, LLC. is a company that focuses on the manufacturing and delivery of fabricated steel and product distribution as well as complete material chain management and procurement. W&W is a Minority Business Enterprise (MBE) member with over 20 years of consulting experience.

We have a combined experience of 35 years in the fabrication and manufacturing industry with a strong focus in heavy highway contracting. Our combined services can facilitate the growth of both start-up businesses and the advancement of long-standing corporations.

Meet the Team

DONALD WILLIAMS
CEO/Owner

BRANDY WEATHERSPOON
MS, Founder

Weatherspoon & Williams LLC Services

Heavy Highway Structures

Weatherspoon and Williams, LLC has been manufacturing heavy highway products since 2006. We have been able to meet the high standards set by DOTs all over the country. We pride ourselves on quality products and on-time services while supplying them at competitive prices.
Weatherspoon and Williams, LLC is certified and pre-qualified with PennDOT, TDOT, ADOT and many other DOTs across the country.

Weatherspoon & Williams LLC
1264 Stanford Ct.,
Coraopolis, PA 15108
660 Boas St., Suite C
Harrisburg, PA 17102
Steel Procurement Division

Overhead Sign Structures

Weatherspoon & Williams LLC supplies many types of steel structures including overhead sign structures, box trusses, monopoles and cantilever structures. Weatherspoon & Williams LLC is also a supplier of the steel foundation and can provide a packaged product delivered to the job site, including both structure and foundation.

TRAILER

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Line Poles

Weatherspoon & Williams LLC has suppliers with dedicated pole processing line. Weatherspoon & Williams LLC has the capacity to not only fabricate all types of pole, but when necessary can assemble the pole with the light and lowering device intact to provide a finished product to the end user.

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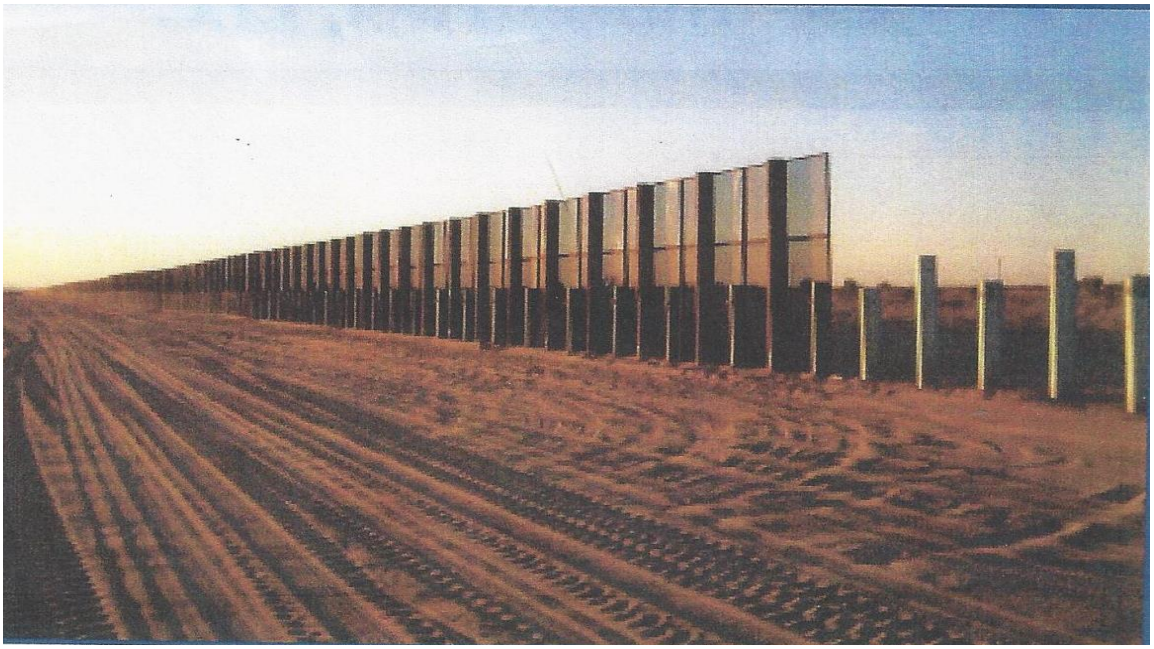
Weatherspoon & Williams LLC Services

Steel Bridge Girders

At Weatherspoon & Williams, we provide any size steel girders or beams used to make bridges in several states. We service many states from four locations. We have made and shipped 20' girders up to 150' girders, depending on the job. These girders weigh anywhere from 5,000 lbs. to 130,000 lbs. We have several different types of equipment to haul these and drivers with several years of experience to get them safely to the job site.

Major Projects Successfully Completed by Williams Company



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Tennessee Uniform Certification Program (TNUCP)

Member Agencies

Tennessee Department of Transportation

Metropolitan Knoxville Airport Authority

Chattanooga Metropolitan Airport Authority

Memphis Shelby County Airport Authority

Metropolitan Nashville Airport Authority

Chattanooga Area Regional Transportation Authority

Memphis Area Transit Authority

Jackson Transit Authority

Smyrna Airport Authority

Tri-Cities Airport Commission

Clarksville Transit System

Regional Transportation Authority [Middle TN]

Nashville Metropolitan Transit Authority

Knoxville Area Transit

Jackson Airport Authority

Johnson City Transit

Bristol Tennessee Transit

Murfreesboro Rover Public Transit

Kingsport Area Transit Service

Tennessee Uniform Certification Program (TNUCP)

Interstate Certification Process

Your firm must be currently certified as a Disadvantaged Business Enterprise (DBE) or Airport Concession Disadvantaged Business Enterprise (ACDBE) pursuant to 49 Code of Federal Regulations Part 23 or 26 in your home state before you can apply to the TNUCP. Pursuant to 49 CFR § 26.85(c), the firm's owner(s) acknowledge and agree to comply with the following regulations:

1) *You must provide to the TNUCP a complete copy of the application form, all supporting documents, and any other information you have submitted to your home state or any other state related to your firm's certification. This includes affidavits of no change (see §26.83(j)) and any notices of changes (see §26.83(i)) that you have submitted to your home state, as well as any correspondence you have had with your home state's UCP or any other recipient concerning your application or status as a DBE firm.*

2) *You must also provide to the TNUCP any notices or correspondence from states other than your home state relating to your status as an applicant or certified DBE in those states. For example, if you have been denied certification or decertified by a state UCP other than your home state, or subject to a decertification action there, you must inform the TNUCP of this fact and provide all documentation concerning this action to the TNUCP.*

3) *If you have filed a certification appeal with the U.S. Department of Transportation (DOT) (see §26.89), you must inform the TNUCP of the fact and provide your letter of appeal and DOT's response to the TNUCP.*

4) *You must submit an affidavit sworn to by the firm's owners before a person who is authorized by State law to administer oaths or an unsworn declaration executed under penalty of perjury of the laws of the United States.*

    i. *This affidavit must affirm that you have submitted all the information required by 49 CFR 26.85(c) and the information is complete and, in the case of the information required by §26.85(c)(1), is an identical copy of the information submitted to your home state.*

    ii. *If the on-site report from your home state supporting your certification from your home state is more than three years old, as of the date of your application to the TNUCP, the TNUCP may require that your affidavit also affirm that the facts in the on-site report remain true and correct.*

Application Submission Checklist:

- ☐ **Complete DBE/ACDBE application/supporting documents**
- ☐ **Notices/Correspondences from other states regarding applicant/certified DBE status**
- ☐ **Letter of USDOT Appeal/Response, as applicable**
- ☐ **Completed Affidavit of Certification**

Submit complete application to:

Tennessee Department of Transportation
505 Deaderick Street, Suite 1800
Nashville, TN 37243
615-741-3681

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In The News

Ellwood City Ledger
THURSDAY, MARCH 1, 2012

Big turn for local economy

A large overhead traffic sign structure rests on the floor at Jet Industries, which has a plant at 700 Second St. in Ellwood City. The sign structure was assembled and inspected before being disassembled and shipped to the customer. The structure will span four or more lanes of traffic.
Photos by The Ledger's Mark E. Crepp

Jet Industries at forefront of power grid upgrade

BY MARK E. CREPP
MCREPP@ELLWOODCITYLEDGER.COM

ELLWOOD CITY — A grass-roots movement to help turn the economy around is beginning locally.

A large project to upgrade the electric power grid is responsible for a surge in orders for Jet Industries, said Don Williams, company owner and chief executive officer.

JET Industries, which manufactures overhead traffic sign structures, light poles and mast arms, items for electric transmission substations and electric transmission poles, is at the forefront of a project to upgrade the power grid in Maine.

The Maine Power Reliability Program is using Jet Industries to build the steel structures that will carry electric transmission lines throughout the northeastern section of the country. Jet also is teaming with other regional companies, such as Union Metal, which has manufacturing facilities in Canton, Ohio.

More than 200 steel structures, the tallest of which is 175 feet high, will be installed as part of the power grid project.

Steel structures are preferred because of the need for additional height and because of the increased tension with lines being carried longer distances between poles and to traverse obstacles such as rivers. The steel structures also are used instead of poles that would use guide wires because of other structures or because of the proximity to others' property.

The improvement and expansion of the power grid is leading to "massive economic growth," Williams said.

Williams said the company recently added 15 certified welders, an increase of 25 percent to the local plant's workforce. The additional workers were added to a second shift. He said the company is looking to add a third shift, but is in immediate need of 10 more welders to go ahead with the plan. "I would hire them today," Williams said.

"We needed skilled laborers, but it seems that some of the trades, including welding and fitting, have become lost arts," Williams said.

"It's exciting," Williams said, noting that in 2007, his company helped with providing fencing materials used between the U.S. and Mexican border. "I'm happy to be here in Ellwood City," he said.

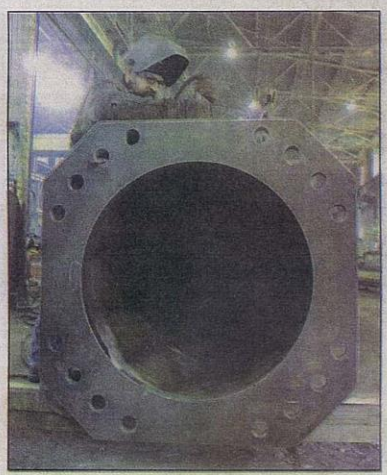
He sees the boom as a positive for the economic growth of Ellwood City. There are a number of major projects going on in the utility industry to transport power and to retool the power grid, Williams said. The U.S. Department of Energy is working to improve the nation's power grid in the next two to five years, and with that improvement comes the need to supply the needed materials, which Jet Industries manufactures, he said.

"The United States is coming back (economically)," Williams said, citing help from local government officials such as state Rep. Jaret Gibbons, D-10, Franklin Township, and U.S. Rep. Jason Altmire, D-4, McCandless Township.

In addition to the employees of Jet Industries bolstering the local economy, Williams said that about 14 trucks travel into and out of the plant each day, with those truckers stopping locally for gasoline, food or other services. Williams noted that about $150,000 in employee payroll funds are distributed weekly.

"It's grass-roots efforts like we see here that's allowing America to come back (economically)," Williams said.

While much of the new work is from the utility industry, the company continues to work on filling orders for overhead traffic structures. Under President Barack Obama, Williams said, there are also many highway and transportation projects nationwide, from which the company will benefit.



Justin Miller, an employee of Jet Industries in Ellwood City, prepares a seam that he is welding Tuesday afternoon. The structure is for an electric transmission line pole headed for a project in Maine.

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In The News

Ellwood City Ledger
WEDNESDAY, APRIL 4, 2012
ELLWOODCITYLEDGER.COM

'The work they do is significant to the country. And it happens right here in Ellwood City.'

Congressman Altmire tours steel fabricator Jet Industries

BY MARK E. CREPP
MCREPP@ELLWOODCITYLEDGER.COM

ELLWOOD CITY — "It's amazing to see the work they do here," U.S. Rep. Jason Altmire, D-4 McCandless, said after touring Jet Industries' factory Tuesday morning.

WILLIAMS

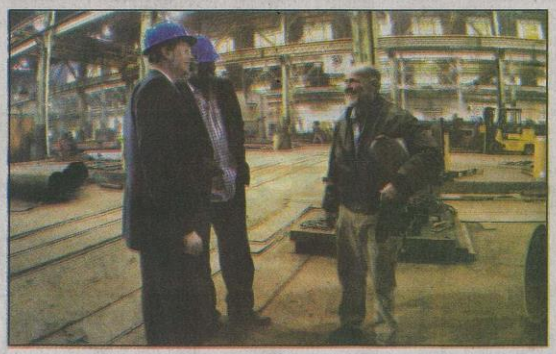
"The work they do is significant to the country," Altmire said, noting that the company makes transmission towers for the electric power grid as well as large highway signs for the nation's transportation system. "And it happens right here in Ellwood City."

Jet Industries was recently awarded a contract to build the steel structures that will carry electric transmission lines throughout the northeastern section of the country, part of the Maine Power Reliability Program.

"I've known about Jet Industries for a long time, but it's impressive to see how important the jobs that are being performed here are to the region," Altmire said. "It's also important for the region for Jet Industries to grow and thrive," he said.

Don Williams, company owner and chief executive officer, conducted the tour for Altmire and his representatives, as well as Kevin

TOUR, PAGE 4



From left, U.S. Rep. Jason Altmire, D-4, McCandless Township, and Jet Industries owner and chief executive Donald Williams talk with structure supervisor Rocky Gibbons of North Sewickley Township on Tuesday while touring the Ellwood City steel structure manufacturing plant on Second Street.

Photos for The Ledger by Tiffany Wolfe

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Bowser, a legislative aide with state Rep. Jaret Gibbons (D-10, Franklin Township).

"It's exciting that Rep. Altmire visited," said Williams, noting that it is important for the government and small business to work together. Williams noted that Altmire expressed his ongoing support for the facility.

"It's exciting to be a part of the community," Williams said, adding that while jobs at the company are important, the jobs also help with the nation's economic recovery. The company's payroll as well as the number of steel haulers that enter the plant each week "are textbook to what America's economy is about," Williams said.

"I wanted Representative Altmire to see the whole staff so he could see the people that make it happen," Williams said.

The company is helping to manufacture more than 200 steel structures, the tallest of which is 175 feet high, that will be installed as part of the power grid project.

Steel structures are preferred because of the need for additional height and because of the increased tension with lines being carried longer distances between poles and to traverse obstacles such as rivers. The steel structures also are used instead of poles that would use guide wires because of other structures or because of the proximity to others' property.

In March, the company added 15 certified welders, an increase of 25 percent to the local plant's workforce. The additional workers were added to a second shift. Williams said the company is looking to add more employees to help the company grow.

Weatherspoon & Williams LLC Services

Miscellaneous Metals

Weatherspoon and Williams, LLC can supply a wide range of miscellaneous metals that are necessary in roadway work, large building construction, and railroad upgrades.

Weatherspoon and Williams, LLC have direct contact with orders regarding both steel mills and steel processors with the ability to supply products and/or fabricate parts.

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Thank you for watching

We look forward to working with you!